

Red Hat Celebrates Partner Award Winners at 2013 North America Partner Conference

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Commercial and Public Sector partners honored for outstanding performance and delivery of innovative open source solutions

RALEIGH, N.C. & SAN DIEGO--(BUSINESS WIRE)-- Red Hat, Inc. (NYSE: RHT), the world's leading provider of open source solutions, today announced the winners of its annual Red Hat North America Partner Awards. The partners were honored at an event held during Red Hat's 2013 North America Partner Conference in San Diego.

Red Hat recognized its top commercial and public sector channel, system integrator, alliance and distributor partners in North America for their outstanding performance in 2012 in the following categories: Partner of the Year, Catalyst Partner of the Year, Rising Star of the Year, Middleware Partner of the Year, System Integrator Partner of the Year, System Integrator JBoss Vertical Solution Development Partner of the Year, Public Sector Small/Medium System Integrator Partner of the Year, Commercial Distributor of the Year, Public Sector Virtualization Partner of the Year and Commercial High Volume Partner of the year.

Of Red Hat's extensive partner list, winning partners were selected based on their success in delivering innovative open source solutions to customers.

Winners of Red Hat's North American Partner Awards include:

Partner of the Year

Honoring Red Hat partners who have demonstrated the highest level of commitment to Red Hat through their engagement and investments.

Commercial: Sirius Computer Solutions

Public Sector: Emergent, LLC

Catalyst Partner of the Year

Honoring Red Hat partners with the greatest success in delivering solutions to customers through unique collaboration with Red Hat and other ecosystem partners.

Commercial: International Integrated Solutions, Ltd.

Public Sector: IBM

Rising Star of the Year

Honoring Red Hat partners whose collaboration with Red Hat has enabled exceptional growth over the past year.

Commercial: AdvizeX Technologies, LLC

Public Sector: GC Micro

Middleware Partner of the Year

Honoring partners whose collaboration with Red Hat has enabled exceptional growth in the middleware ecosystem.

Commercial: Software By Design, Inc.

Public Sector: Vizuri

System Integrator Partner of the Year

Honoring partners whose SI capabilities have enabled exceptional integration of Red Hat solutions.

Commercial: Tata Consultancy Services

Public Sector: General Dynamics C4 Systems

System Integrator JBoss Vertical Solution Development Partner of the Year

Honoring partners whose SI capabilities have enabled exceptional integration of Red Hat JBoss solutions.

Public Sector Small/Medium System Integrator Partner of the Year

Honoring a small/medium size partner whose SI capabilities have enabled exceptional integration of Red Hat solutions.

ThunderCat Technology

Commercial Distributor of the Year

Honoring partners whose distributorships experienced exceptional sales growth of Red Hat solutions.

SYNNEX Corporation

Public Sector Virtualization Partner of the Year

Honoring a Red Hat partner whose collaboration with Red Hat has enabled exceptional growth in the virtualization ecosystem.

DLT Solutions

Commercial High Volume Partner of the Year

Honoring a Red Hat partner with the greatest sales volume of all Red Hat partners over the past year.

Insight Enterprises, Inc.

Supporting Quotes

Rick Aklie, vice president and general manager, North America sales, Red Hat

"Our partners play an important role in Red Hat's business. We are pleased to celebrate these Partners as they continue to collaborate and deliver open source solutions for transforming the datacenter. In 2012, we saw great performance by our partners and it's our pleasure to recognize and thank our top performers."

Paul Smith, vice president and general manager, Public Sector, Red Hat

"The public sector can at often times be a challenging market with its unique market and procurement requirements. Red Hat believes it's important to recognize public sector partners who are performing above and beyond to deliver sustained value despite the obstacles they may face."

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About Red Hat, Inc.

Red Hat is the world's leading provider of open source software solutions, using a community-powered approach to reliable and high-performing cloud, Linux, middleware, storage and virtualization technologies. Red Hat also offers award-winning support, training, and consulting services. As the connective hub in a global network of enterprises, partners, and open source communities, Red Hat helps create relevant, innovative technologies that liberate resources for growth and prepare customers for the future of IT. Learn more at <http://www.redhat.com>.

Forward-Looking Statements

Certain statements contained in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including: risks related to delays or reductions in information technology spending; the effects of industry consolidation; the ability of the Company to compete effectively; uncertainty and adverse results in litigation and related settlements; the integration of acquisitions and the ability to market successfully acquired technologies and products; the inability to adequately protect Company intellectual property and the potential for infringement or breach of license claims of or relating to third party intellectual property; the ability to deliver and stimulate demand for new products and technological innovations on a timely basis; risks related to data and information security vulnerabilities; ineffective management of, and control over, the Company's growth and international operations; fluctuations in exchange rates; and changes in and a dependence on key personnel, as well as other factors contained in our most recent Quarterly Report on Form 10-Q (copies of which may be accessed through the Securities and Exchange Commission's website at <http://www.sec.gov>), including those found therein under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations". In addition to these factors, actual future performance, outcomes, and results may differ materially because of more general factors including (without limitation) general industry and market conditions and growth rates, economic and political conditions, governmental and public policy

changes and the impact of natural disasters such as earthquakes and floods. The forward-looking statements included in this press release represent the Company's views as of the date of this press release and these views could change. However, while the Company may elect to update these forward-looking statements at some point in the future, the Company specifically disclaims any obligation to do so. These forward-looking statements should not be relied upon as representing the Company's views as of any date subsequent to the date of this press release.

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